



Together, we connect

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**ALA (Euronext Growth Milan: ALA), the leading stocking distributor and supply chain solutions provider to the Aerospace, Defense, Power Generation and Rail industries has acquired SCP Sintersa, Spain's leader in the distribution and manufacturing of electrical components and systems to the Aerospace, Defense, Rail and Industrial markets. The acquisition significantly expands ALA's market reach by adding end-to-end high-performance interconnection solutions to the current ALA portfolio of products and supply chain integration services.**

**Madrid and Naples, September 14th, 2022.** ALA is excited to announce that it has reached an agreement for the acquisition of 100% of the shareholding capital of SCP SINTERSA, Spain's leading supplier of high-performance electrical interconnection systems to the Aerospace, Defense, Rail and Industrial markets.

SCP Sintersa was founded in 1985 by Jose Luis Garcia Bellido and Carlos Molinos Orderiz, it is headquartered in Madrid with state-of-the-art production facilities in Sevilla and commercial offices in Barcelona and Lisbon, Portugal. Eduardo, Jose-Manuel and Ana Garcia Magro, will remain with the business in their current management roles and will join the ALA global senior leadership team.

"We are very excited to join the ALA family and look forward to a very successful future together. SCP Sintersa has built its credibility and reputation on integrity, passion for excellence, unsurpassed service and close customer collaboration. Partnering up with the team at ALA will allow us to accelerate our ambitious growth plans and continue to deliver the best value-for-money products and systems possible to our outstanding customer base" said Eduardo Garcia Magro, SCP Sintersa General Manager.

The transaction strengthens both companies position in the European market and paves the way for high-potential global growth opportunities. Customers will benefit from a one-stop-shop range of products and engineered technical solutions truly capable of simplifying and optimizing their supply chain operations.

ALA commercial leadership in the main European markets and strategic vision will accelerate the international growth plans for SCP SINTERSA's business model, which is based on close collaboration with customers to drive complex projects forward and to provide most efficient, high-value electrical interconnection solutions at competitive operational costs.



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The high-complementarity and combination of customers and products portfolios will generate a pan-European champion with annual sales close to 200 million euros.

“The acquisition of SCP Sintersa is a major step in the execution of our strategic development plan and elevates our value proposition as a one-stop-shop for our customers. The SCP Sintersa brand, customer service levels and reputation are second-to-none in the marketplace and we look forward to working together with Eduardo, Jose-Manuel, Ana and the whole team in Spain and Portugal as we continue to grow ALA into an even more international enterprise. Our vision is to become the high-tech industries Supply Chain Integrator of choice and adding electrical interconnection solutions to our portfolio is a key element of our long-term strategy” said Roberto Tonna, ALA CEO.

Both companies will maintain their current organizational structures, corporate identity and management teams.

### **About ALA**

ALA S.p.A. (Euronext Growth Milan: ALA), is the market leader in Italy and a major global player in the distribution of products and the provision of integrated logistics services for the Aerospace, Defence, Energy and Rail industries.

Founded in 2009 by Fulvio Scannapieco and Vittorio Genna, entrepreneurs with over 30-years of industry experience, ALA today has commercial offices and operations in Italy, France, Germany, the United Kingdom, Israel and North America.

With a worldwide network of 1,300 suppliers, customers in over 40 countries and more than 250 employees, ALA continues to pursue organic and inorganic strategic growth opportunities to expand its global footprint and market leadership position.

For more information, please visit [www.alacorporation.com](http://www.alacorporation.com)

### **About SCP Sintersa**

SCP Sintersa is the European reference specialist in high-performance electrical components and interconnection systems for professional applications in the aerospace, defense, railway & industrial markets.

Founded in 1985, today SCP SINTERSA has its headquarters and main manufacturing plant (4,000 m<sup>2</sup>) in Madrid, an additional manufacturing plant (2,000 m<sup>2</sup>) in Seville, and sales offices in Barcelona and Lisbon, Portugal.

With 220 employees, SCP Sintersa main activities are the distribution and assembling of connectors, special cables, electrical harnesses and the design and manufacturing of electrical interconnection systems serving a portfolio of more than 700 highly recognized international customers.

For more information, please visit [www.scp-sa.es/en](http://www.scp-sa.es/en)